



Virginia Giammaria

Program manager@ Facebook



AGENDA



1. TOOLS



2. BINARIO F

01

Be where
people are

02

Connect with
the right people

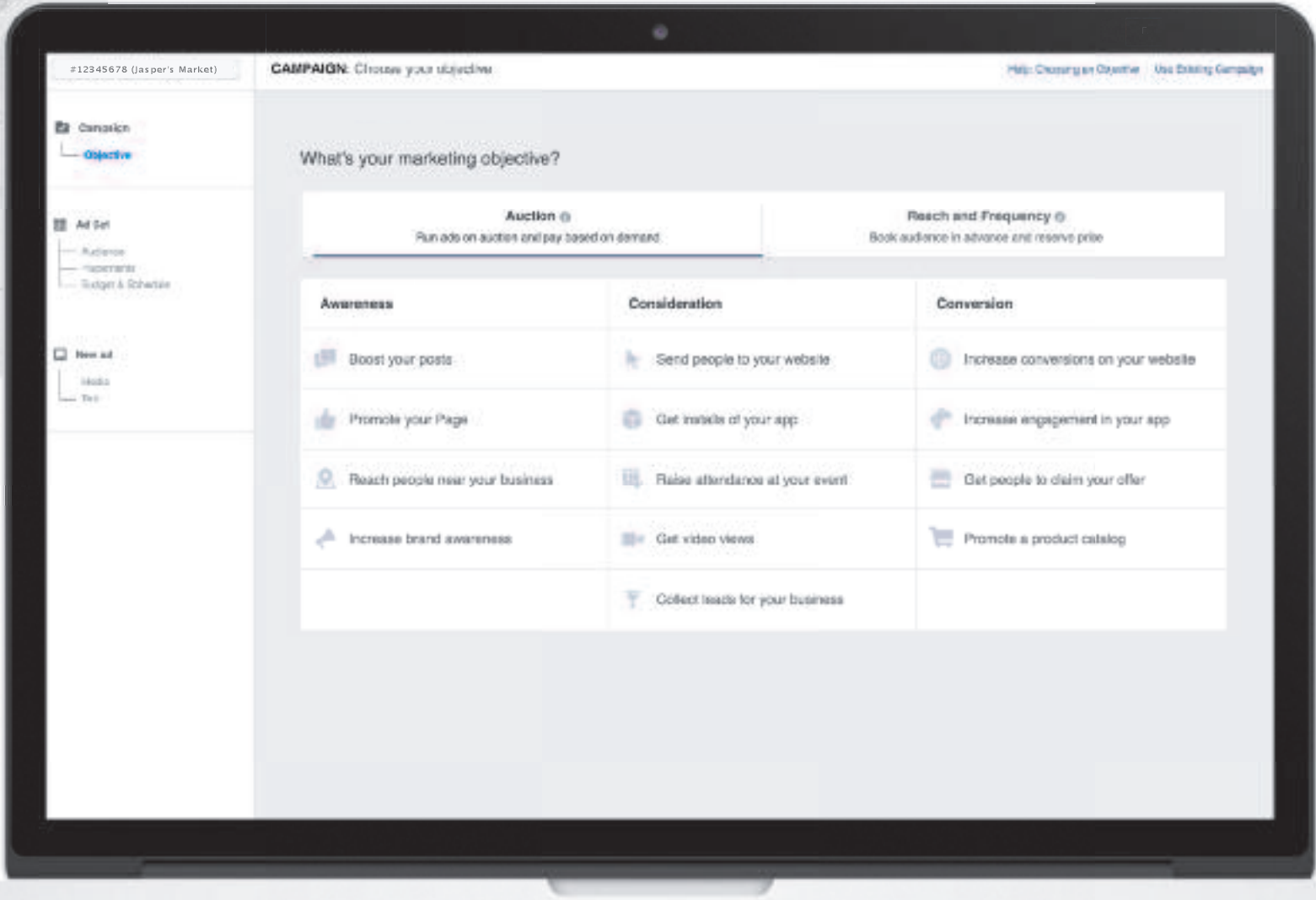
03

Take your
business global

PAGE

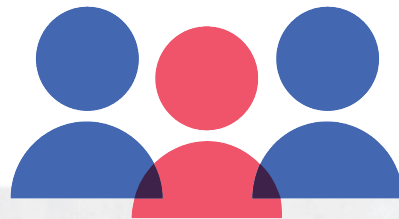


Fb ADS MANAGER





Objective



Target



Format

Fb ADS MANAGER



#12345 (Asper's Market) **CAMPAIGN: Choose your objective** [Help: Choosing an Objective](#) [Use Existing Campaign](#)

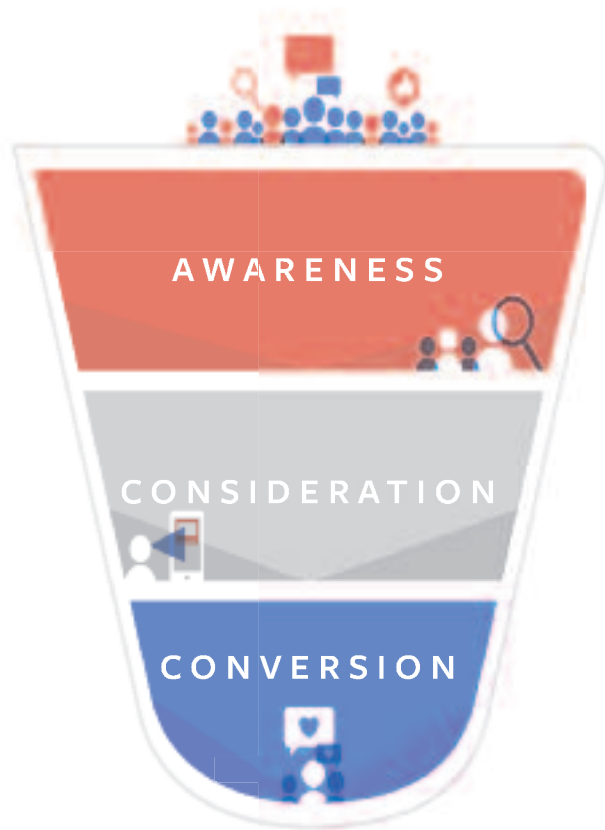
What's your marketing objective?

Auction Ⓞ
Run ads on auction and pay based on demand.

Reach and Frequency Ⓞ
Book audience in advance and reserve price.

Awareness	Consideration	Conversion
Boost your posts	Send people to your website	Increase conversions on your website
Promote your Page	Get inside of your app	Increase engagement in your app
Reach people near your business	Raise attendance at your event	Get people to claim your offer
Increase brand awareness	Get video views	Promote a product catalog
	Collect leads for your business	

Recipe for a business



Build a Facebook Page



Build your brand and reach the target audiences

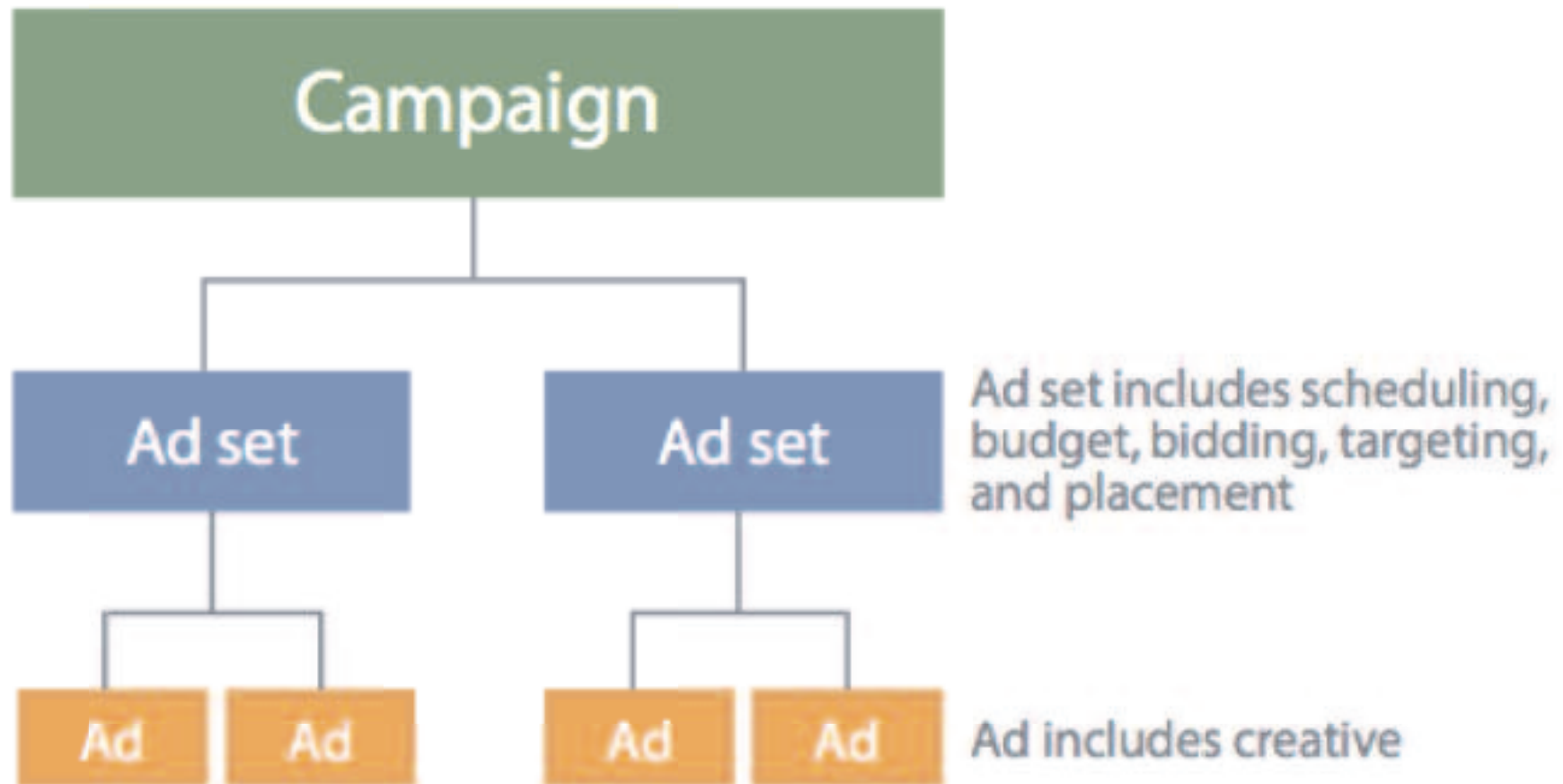


Discover and engage your audience with quality content



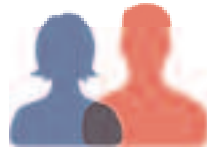
Drive consideration and sales

Advertising campaign structure





LOCATION



DEMOGRAPHICS



INTERESTS



BEHAVIORS



CONNECTIONS



CUSTOM AUDIENCES



LOOKALIKES

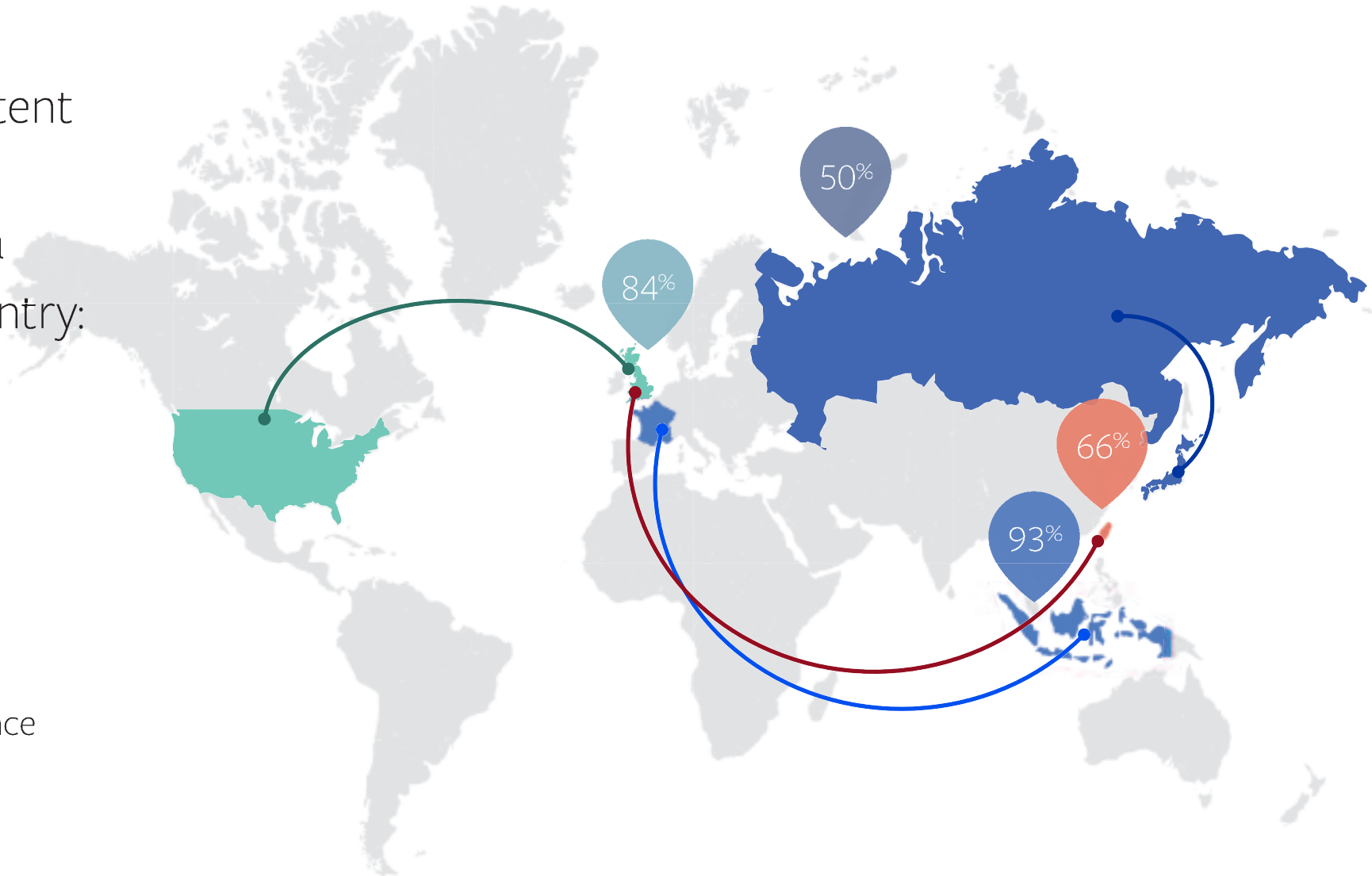
Consumers
expressing intent
to purchase
goods from a
different country:

UK → US

Taiwan → UK

Indonesia → France

Russia → Japan



Source: Pitney Bowes, "Global Online Shopping Study", conducted by ORC International, Dec 2015

**THERE'S
NO RECIPE
FOR
CREATIVITY**

FOSTER BRIGGHT  FACTORY

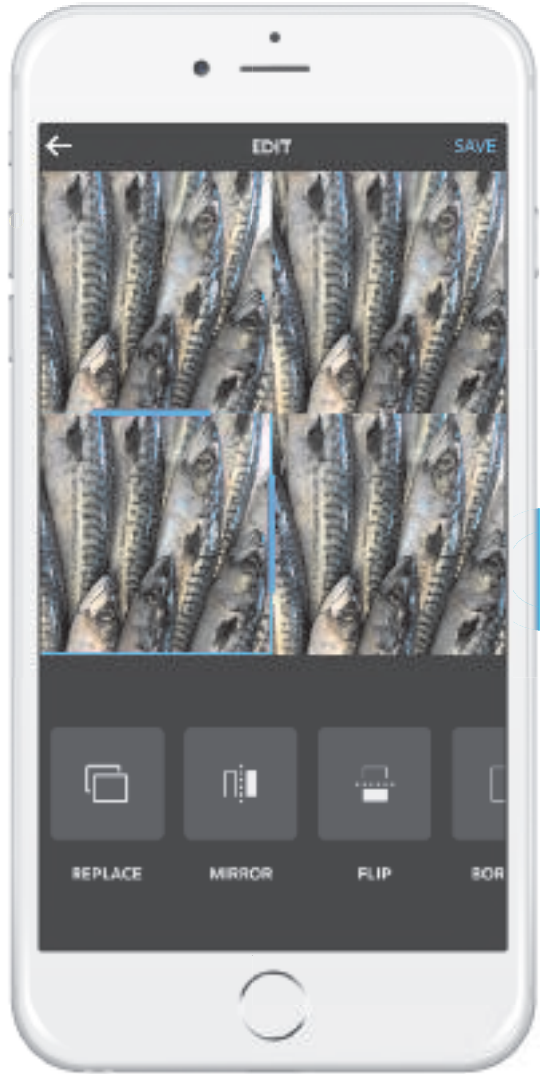




1

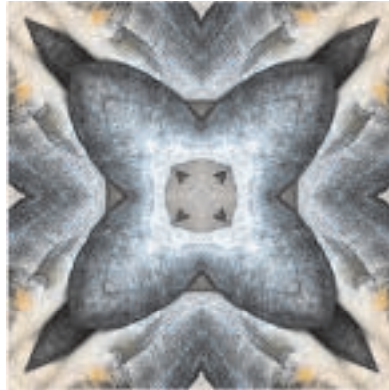
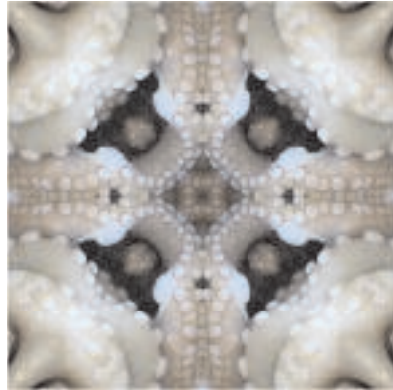
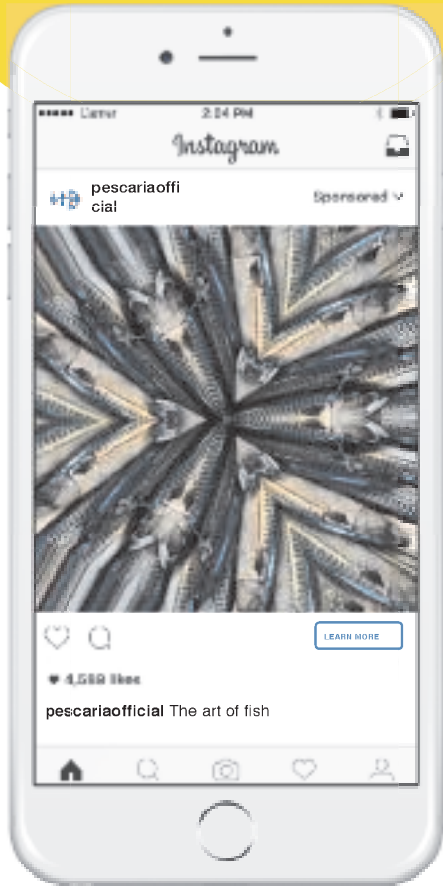


2



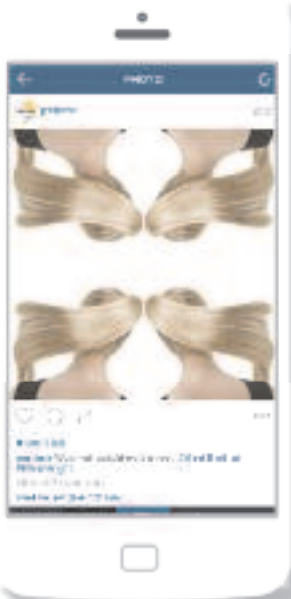
3





My favourite app and Formats

1. LAYOUT



Tip: Use images with simple composition and a single focal point when using layout. This reduces the noise that a busy composition brings.

2. HYPERLAPSE



Tip: Best used when showing a long process like building a piece of furniture. It then compresses it down into a few seconds.

3. VIDLAB



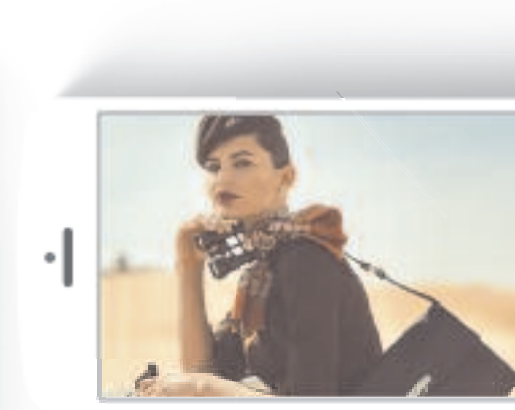
Tip: For boosted posts, use Slideshow. Vidlab does the same thing in an app. Best used when you want to show several products or photos in autoplay video. Test carousel vs. slideshow.

4. BOOMERANG



Tip: Best used to reinforce a simple action that communicates the key message of your ad. Creates a gif like video, playing the same action forward and backwards.

5. FLIXEL



Tip: Creates moving pictures. Great when you want to highlight a subtle moving part of a photo and keep the rest still.

Some of our favorite Creative Apps

Video:

Replay
iMovie
Native Camera
Gifboom Pro
Flixel
Spark
Stayfilm
Legend
IdeaVid
vidlab
hyperlapse

Gifs:

Gifboom
Gifcam
boomerang

Photo:

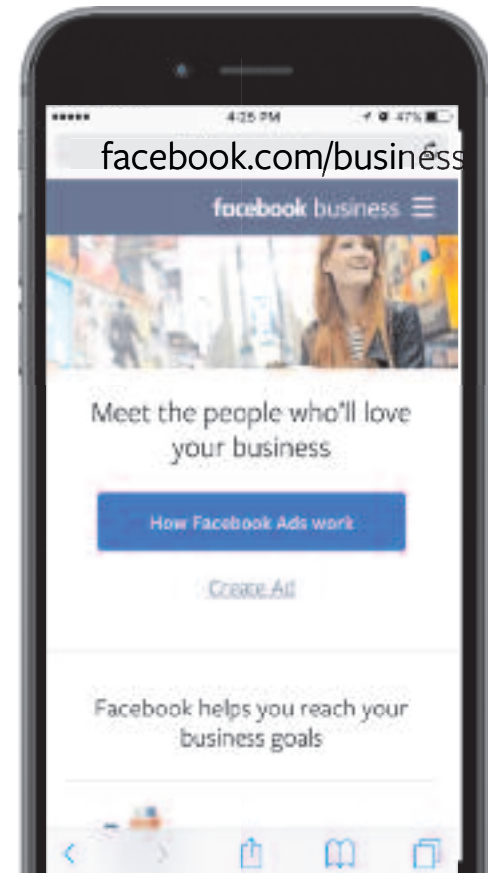
VSCO
Manual
Snapseed
Touch Retouch
Juxtaposer
Layout
Notegrphy

Text + Graphic Overlays

Over
Typic
Adobe Post
MSQRD

RESOURCES

-  FB Blueprint- <https://www.facebookblueprint.com>
-  Fb for Business - <https://www.facebook.com/business>
-  FB insights- <https://www.facebook.com/iq>
-  Fb - Success Stories - <https://www.facebook.com/business/success>
-  Creative Hub - <https://www.facebook.com/ads/creativehub>
-  Mobile hub - https://www.facebook.com/business/e/mobile_studio
-  Instagram for business Blog - <https://business.instagram.com/advertising>
-  Messenger Blog - <https://messenger.fb.com/>





PRODUCT NEWS RESOURCES

- FB Newsroom - <https://newsroom.fb.com/>
- Instagram Blog - <http://blog.instagram.com/>
- <https://messenger.fb.com/blog/>
- <https://media.fb.com/blog/>



Binarario F
from **facebook**

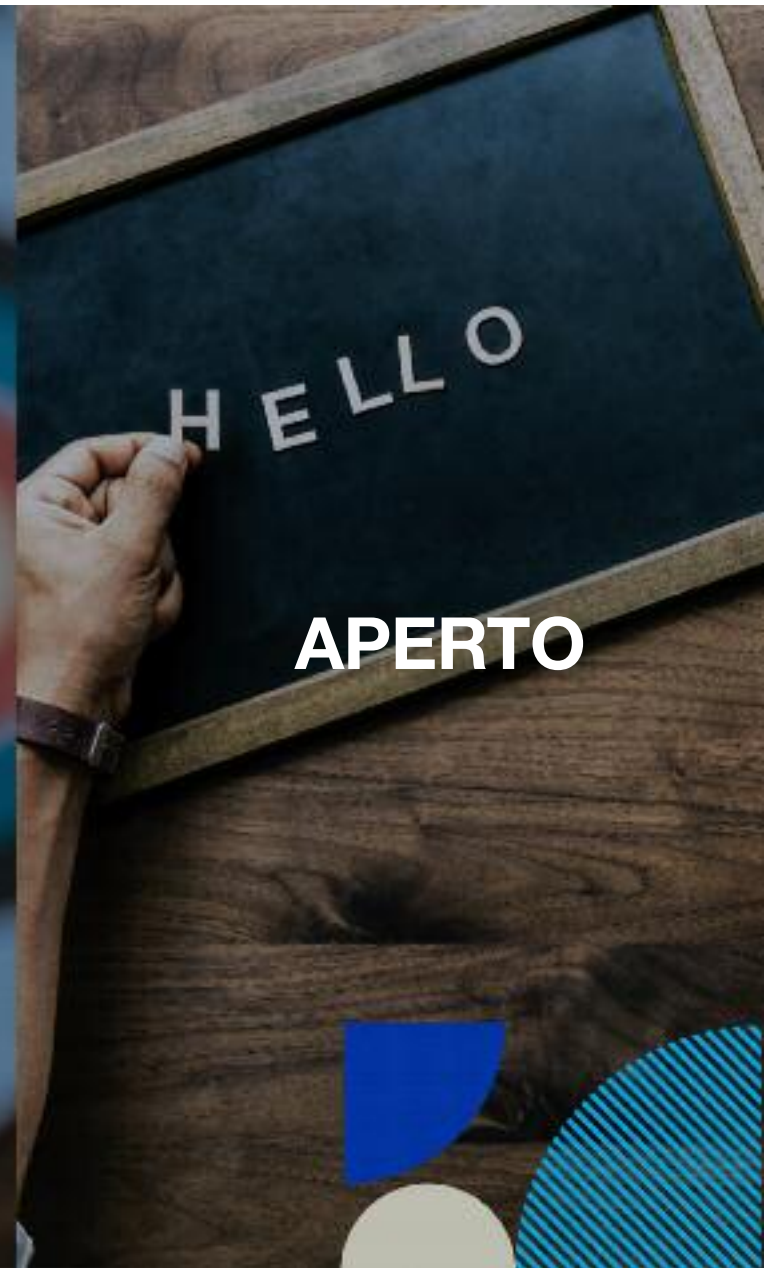
HELLO



FISICO



IMPATTO



APERTO

A chi si rivolge





Grazie

facebook